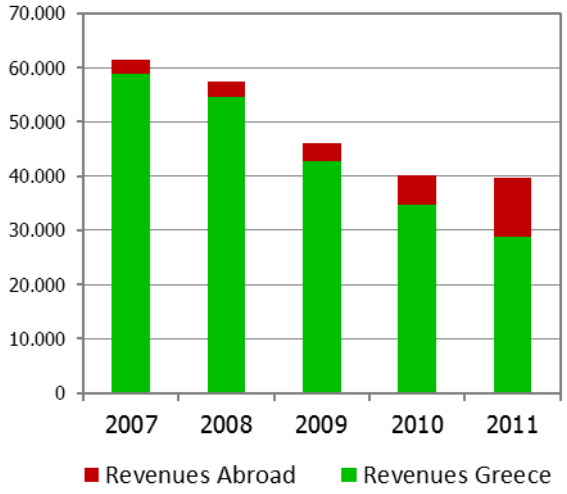
Website:	http://www.akritas.gr
Bloomberg code:	AKRIT:GA
Reuters code:	AKRr.AT
ISIN code:	GRS373173004

COMPANY PROFILE

AKRITAS S.A is activating in the area of artificial wood. The products that produced by "AKRITAS" are: Chipboard AKRIPAN, Melamine AKRITAS, Venneers, POLYTHETA Worktops – doors – uprights, ARTIKA and EVROPANEL. The company was founded in 1977 by Mr.Athanasios Sarantis.
AKRITAS commercial network extends throughout Greece with main bases its Northern Greece sales offices in Thessaloniki and its Southern Greece sale office in Athens. AKRITAS has developed significant export activity abroad through an organised sale network headquartered in N. Aghialos, Thessaloniki. The company exports to Balkan countries and Middle East.

REVENUES ANALYSIS (in € 000)



Company's exports account 32.92 % of total sales (31/03/2012).

KEY INVESTMENT HIGHLIGHTS

The company's philosophy is focused on using high technology mechanical equipment to offer the highest quality products in the wood reconstitution sector. AKRITAS today possesses one of the most modern wood product processing units equipped with high specification technological equipment.

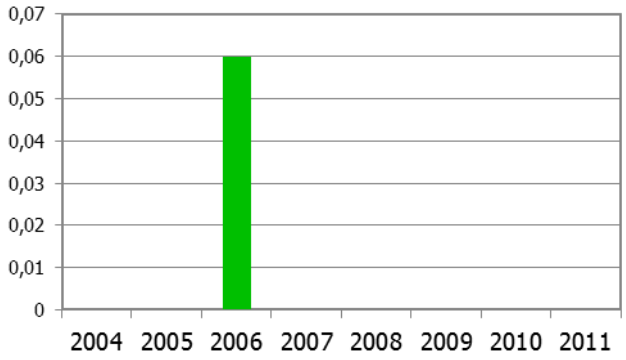
OVERVIEW - TRADING DATA (data of period 01/01 - 22/11/2012)			
Symbol:			AKRIT
Oasis Market:			MAIN MARKET
Market Cap (Mil. €): (22 Nov. 2012)			3
Shares Outstanding (Mil. €): (22 Nov. 2012)			13
Average Spread (%):			13,25%
Market Liquidity (%):			0,152%
Trading volume (no of shares):			93.417
Value of transactions (€):			21.790
Days to trade (1% of outstanding amount):			333,1
Turnover Velocity (Weighted):			4,742%
Historic Volatility	**30 days**	**60 days**	**90 days**
(annualised %)	30,89%	66,20%	83,29%

GROUP STRUCTURE

AKRITAS S.A.

AKRITAS Bulgaria EAD	100%

DIVIDEND POLICY- dps (in €)

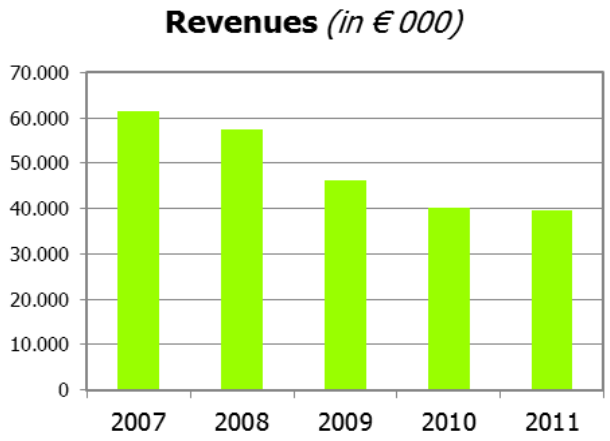


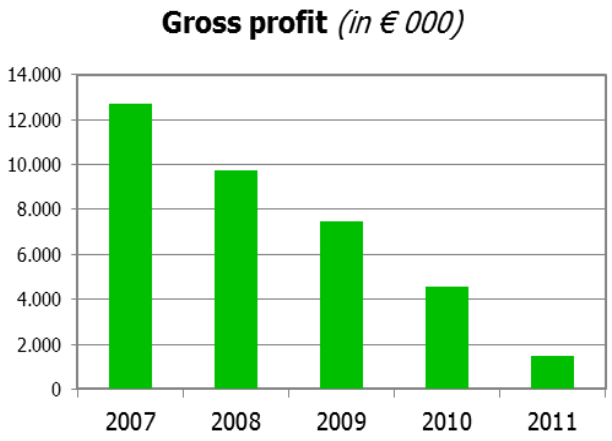
CURRENT PROJECTS

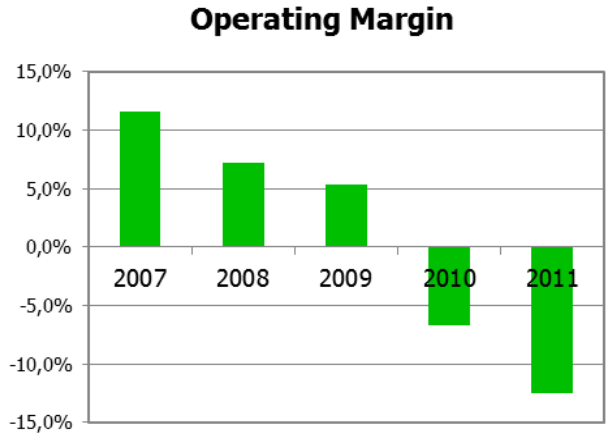
Reinforcement of the export sales
Improving the productivity of industrial unit in higher levels
Full functional operation of the industrial unit of subside AKRITAS BULGARIA in Chirpan
Ensuring the supply of raw materials
Reducing the operational cost
Reinforcement of the working capitals

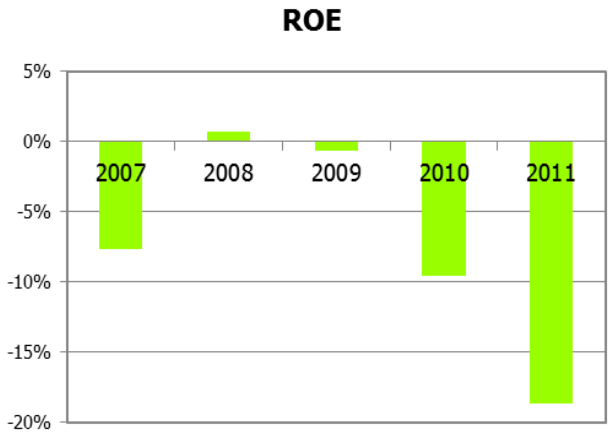
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated) (in € 000)	2009	2010	2011
Sales	46.191	40.191	39.665
Gross profit	7.474	4.538	1.467
EBIT	2.464	-2.719	-4.981
EBITDA	4.939	26	-2.168
Earnings before tax	288	-4.994	-8.253
Earnings after tax	-388	-5.452	-8.969
Earnings per share	-0,03	-0,42	-0,69
Total equity	62.524	57.072	48.102
ROE	-0,62%	-9,55%	-18,65%









MAJOR SHAREHOLDERS (>5%)	
Name	**%**
SARANTI MARIA	30,49%
SARANTIS ATHANASIOS	17,72%
SARANTIS GEORGIOS	15,48%
SARANTI A. LOUKIA	15,22%
Total	**78,91%**

BOARD OF DIRECTORS	
Name	**Qualification**
SARANTI A LOYKIA	PRESIDENT/EXECUTIVE MEMBER
SARANTIS A GEORGIOS	CEO/EXECUTIVE MEMBER
TZITZIKAS X IOANNIS	DEPUTY CEO/EXECUTIVE MEMBER
KAIRIDIS K DIMITRIOS	INDEPENDENT NON EXECUTIVE MEMBER
PAPADOPOULOS A BASILEIOS	INDEPENDENT NON EXECUTIVE MEMBER
XRYSOXOIDIS G ANASTASIOS	INDEPENDENT NON EXECUTIVE MEMBER
GKAGKAS P SARANTIS	NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Ms. Loukia A. Saranti is Executive Chairman of the Board of Directors of Akritas SA since December 16, 2009. She previously served as Executive Vice Chairman of the Board. She holds a Business Administration and Marketing degree. She has been working in the Company since 1981

Mr. Georgios A. Sarantis is Managing Director and Executive Director of Akritas SA. He is a graduate of Economics from a Belgian university and has experience in business administration.

Mr. Ioannis Ch. Tzitzikas is Deputy Managing Director, Chief Financial Officer and Executive Director of Akritas SA. He holds a Bachelor degree in Business Administration from Athens University of Economics and Business specializing in Accounting and Auditing.

Mr. Evangelos Drosoglou is Head of Accounting of Akritas SA since 1982 when he joined the Company. He is a graduate of the Business Administration Department of the University of Piraeus.

Mr. Konstantinos Mpampos is Sales Manager of Akritas SA. He is a graduate of the Division of Geotechnical Sciences, Department of Agriculture and holds a Master's Degree in Business Administration with specialization in Marketing from the University of Macedonia. He joined the company in 1999.

Mr. Sarantis Gagas is Commercial Director of Akritas S.A.. He is graduate of the Faculty of Law and Economic Sciences of Aristotle University of Thessaloniki. He has a Master Degree in Business Administration from Hellenic Management Association. He has been working for the company since 1989.

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