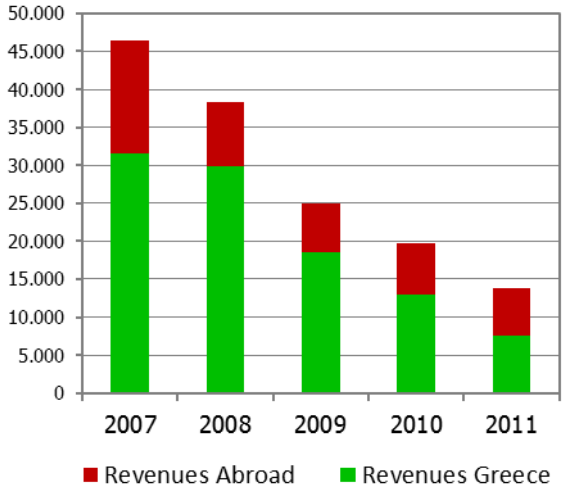
Website:	http://www.mouzakis.gr
Bloomberg code:	MOUZK:GA
Reuters code:	MZK.AT
ISIN code:	GRS054061007

COMPANY PROFILE

EL D Mouzakis SA, a Greece-based industrial enterprise and a member of the Mouzakis Group of Companies, is mainly engaged in the production and trade of textile threads. The Company owns three industrial units in Athens that produce sewing and embroidery threads of all types for industrial and household use, made 100% of cotton, poly-cotton, spun polyester, texturized polyester and polyamide, and dyed cotton yarns meant for fabric knitting, weaving, socks, laces and hand-knitting. In addition, the Company owns a ginning factory in central Greece with a total processing capacity of 60,000 tons of long and short fiber cotton such as PIMA and American Acala type cotton. It exports more than 50% of its production to more than 35 countries worldwide, including countries in North America, Europe, North Africa, Middle East and South-East Asia. In Greece, the branded products of the Company are distributed by Butterfly Threads SA, a member of the Mouzakis Group of Companies.

REVENUES ANALYSIS (in € 000)



- Nearly 30% of the Company's revenue comes from abroad. In the last five years the Company's main concern is to increase this percentage, as an effort to deal with the crisis in the local market. Despite the major decrease of the total revenue the percentage of revenues abroad is showing a slight increase.
- Revenues abroad consist mainly from sales towards EU countries at a percentage of 85% and other countries at a percentage of 15%.

The company is working with the following companies and with specific cooperation agreements and services it ensures the best, smooth operation and the company's dominant position in the market. These companies are:

- Petalouda Threads in Greece
- D.M.C. in France
- Madeira in Germany
- Gütermann in Germany

Note: the major decrease of the total revenue between the years 2008 and 2009 due to the sale of three affiliates of the Company in July 2009
"Helios Knitting Company S.A" with 50% participation in its Share Capital
"Robert Matra S.A" with 60% participation in its Share Capital and
"Macoplex S.A" with 65.2% participation in its Share Capital.
If this had not happened the total revenues of 2009 would have been 6.8 million greater.

KEY INVESTMENT HIGHLIGHTS

Central point of the development strategy of the company since its inception was the foundation and consolidation of technological infrastructure that makes it comparable to or greater than similar enterprises worldwide.
The objectives were achieved by implementing investment projects and modernization construction of new buildings (two gins) acquisitions and investments in other companies and continuous renewal of its equipment.

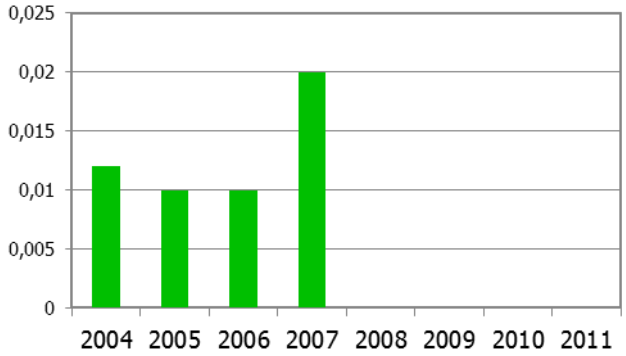
OVERVIEW - TRADING DATA (data of period 01/01 - 22/11/2012)			
Symbol:			MOYZK
Oasis Market:			MAIN MARKET
Market Cap (Mil. €): (22 Nov. 2012)			7
Shares Outstanding (Mil. €): (22 Nov. 2012)			32
Average Spread (%):			10,76%
Market Liquidity (%):			0,087%
Trading volume (no of shares):			143.977
Value of transactions (€):			31.180
Days to trade (1% of outstanding amount):			597,1
Turnover Velocity (Weighted):			0,0%
Historic Volatility	**30 days**	**60 days**	**90 days**
(annualised %)	55,57%	83,47%	68,06%

GROUP STRUCTURE

The group structure at 31/12/2011 was:

EL. D. MOUZAKIS S.A.	
EL. D. MOYZAKIS SERRES GINNING S.A	51%
ELVIP SRO	35%

DIVIDEND POLICY-dps (in €)



CURRENT PROJECTS

The Company operates in a highly competitive environment, which is characterized by a decrease in demand for our products and price depression due to intense competition from low-cost countries. This difficult situation is compounded by the great economic crisis that is ongoing.
Within this framework the Company is pursuing:

- Maintaining market share and preventing the import of products from low-cost countries.
- Reduction of production costs. This will be achieved by streamlining the production process and making investments to modernize production equipment where necessary.

FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS

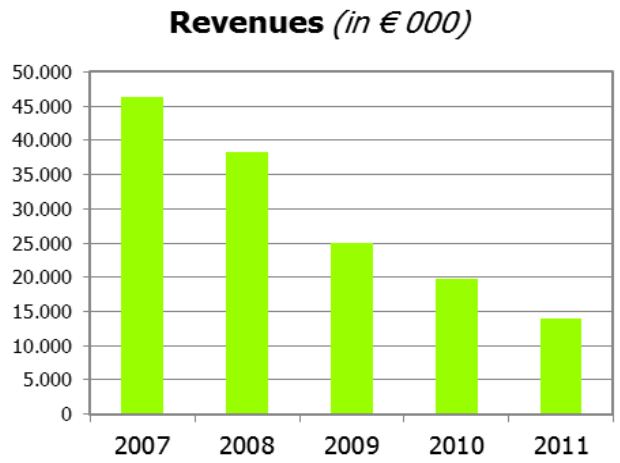
The future plans of the Company is to further reduce the cost of production mainly by further reducing the cost of raw materials and labor costs without affecting the quality of the final product.
Also stepping up efforts to develop markets in countries outside the EU and especially in Southern and Eastern Mediterranean countries, America and Asia.

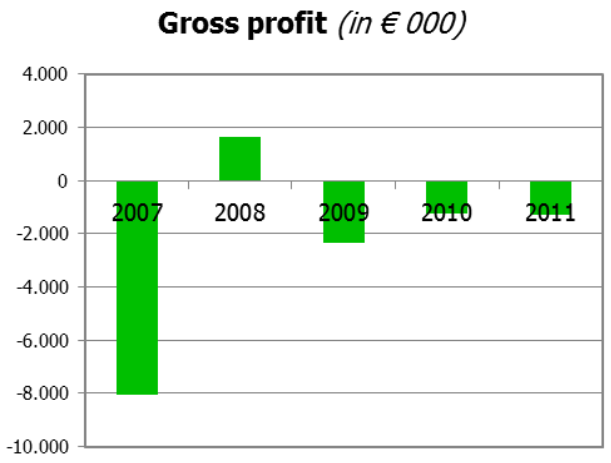
RECENT DEALS

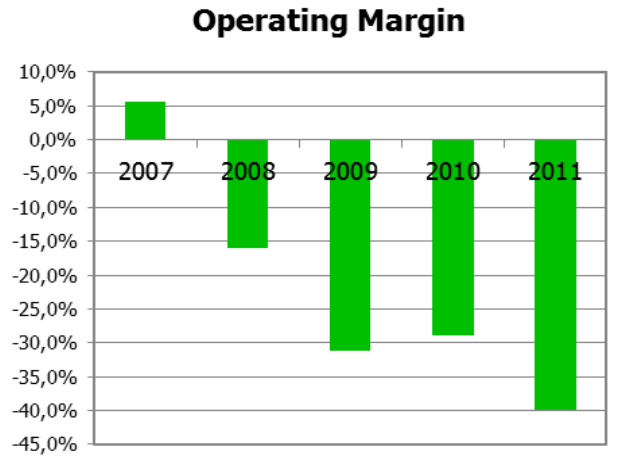
General agreements with banks to continue to finance the Company with the favourable conditions that applied the previous years.

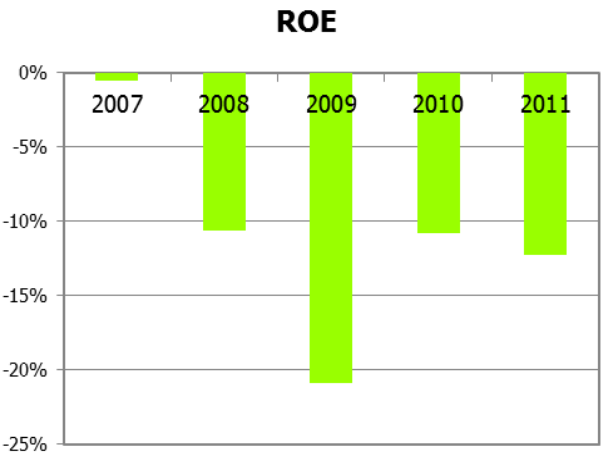
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)			
(in € 000)	**2009**	**2010**	**2011**
Sales	24.980	19.766	13.898
Gross profit	-2.336	-1.246	-1.302
EBIT	-7.788	-5.731	-5.544
EBITDA	-4.938	-3.630	-3.509
Earnings before tax	-7.967	-5.668	-5.725
Earnings after tax	-12.297	-5.734	-5.810
Earnings per share	-0,26	-0,18	-0,18
Total equity	58.862	53.141	47.323
ROE	-20,89%	-10,79%	-12,28%









MAJOR SHAREHOLDERS (>5%)	
Name	**%**
MOYZAKIS ELEYTHERIOS	80,52%
Total	**80,52%**

BOARD OF DIRECTORS	
Name	**Qualification**
SARAFIS T NIKOLAOS	PRESIDENT/EXECUTIVE MEMBER
TSOUKALA - MOUZAKI D ELEFTHERIA	VICE PRESIDENT/EXECUTIVE MEMBER
KOURIS K STEFANOS	CEO/EXECUTIVE MEMBER
SARAFIS T DIONYSIOS	EXECUTIVE MEMBER
CHATZIMICHELAKIS C STYLIANOS	EXECUTIVE MEMBER
MANIOUDAKIS E GEORGIOS	EXECUTIVE MEMBER
LADAS P SPYRIDON	INDEPENDENT NON EXECUTIVE MEMBER
KOLOVOS I VASILIOS	INDEPENDENT NON EXECUTIVE MEMBER
NIARXOS A NIKITAS	NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

The Board of Directors has nine members and is elected by the General Meeting of 28.06.2011 and it resumes once every month. The term of the above Board is up to 28 June 2017.

The company is represented and bound, as specifically mentioned in the Minutes of the Board of 30 June 2011, by the following:
Kouris K.Stefanos with one of the following
Sarafis T Nikolaos or Bouritsa Th.Eleni or Tsoukala - Mouzaki D Eleftheria or Lignos I. Michael or Vasileiou L. Georgios

The management team profile is:
Stefanos K. Kouris: CEO & CFO

Nikolaos T. Sarafis: TECHNICAL DIRECTOR

Elefhteria D. Mouzaki – Tsoukala: CREATIVE PRODUCTION

Dennis T. Sarafis: COMMERCIAL DIRECTOR

Stylianos Ch Chatzimichelakis: PRODUCTION MANAGER

George L. Vasileiou: CHIEF ACCOUNTANT

Michael I. Lignos: INTERNAL AUDITOR

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