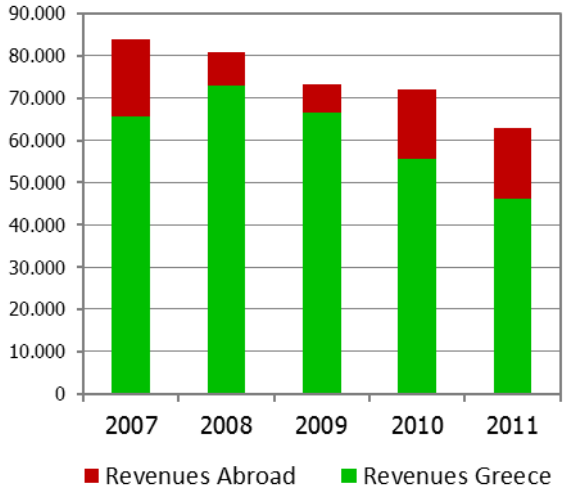
Website:	http://www.dionic.gr
Bloomberg code:	DION:GA
Reuters code:	DIOr.AT
ISIN code:	GRS339003006

COMPANY PROFILE

DIONIC S.A the last 15 years turns into a powerful group with European profile, operating in Trading & Distribution, in Software, Energy, Real Estate Development and Consultancy. It offers a significant number of goods and services, clients and suppliers through distribution channels.

REVENUES ANALYSIS (in € 000)



Export Trading within Europe and Balkans Area.

KEY INVESTMENT HIGHLIGHTS

The Company maintains a high growth rate through diversified activities, irrespectively of market's circumstances, possesses considerable experience in the development, management and utilization of multiple brands in different sectors, and effectively manages the enterprise risk, increases the productivity while at the same time decreases costs.

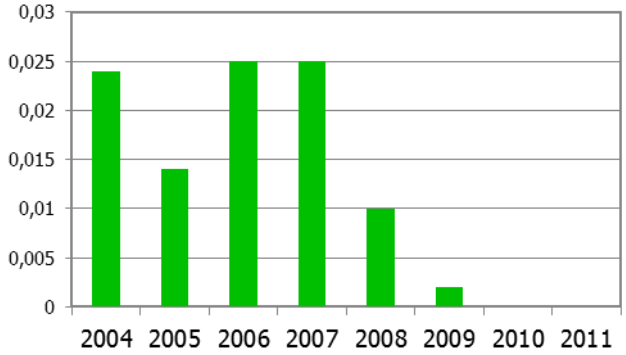
FINANCIAL OVERVIEW (consolidated)			
(in € 000)	**2009**	**2010**	**2011**
Sales	73.128	72.066	62.868
Gross profit	18.009	15.822	12.564
EBIT	5.560	3.230	-12.592
EBITDA	3.887	1.306	-15.490
Earnings before tax	1.680	679	-19.600
Earnings after tax	1.043	31	-19.798
Earnings per share	0,01	0,02	-0,71
Total equity	29.096	30.456	22.373
ROE	3,58%	0,10%	-88,49%

GROUP STRUCTURE

DIONIC S.A.

DIONIC PARTICIPATIONS LTD	100%
DIONIC TRADING LTD	100%
DIONIC BULGARIA	95%
SHENZEN TOP LEAD LTD	70%
DIONIC ENERGY	97%
ATCOM S.A.	76%
ATCOM INTERNET & MULTIMEDIA LTD	76%
DIANA REAL ESTATE DEVELOPMENT	60%
DIONIC SOLAR ENERGY DEVELOPMENT	59%
SCROUTZ S.A.	50%
MARM LIGHTING	80%
DIONIC AULONAS ENERGY U.E.	100%
STANDARD DISTRIBUTION CENTER S.A.	33%
ENALEN S.A.	38%
IRA MEDIA	38%
ANDROS VILLAGE M.FILIS E.E	29%
PROCEDURE S.A.	22%
LEADERSHIP ATEPY	18%
SUNDICATE REAL CONSULTING	34%
INTERNATIONAL GAMING ENTERTAINMENT S.A (IGE S.A.)	50%

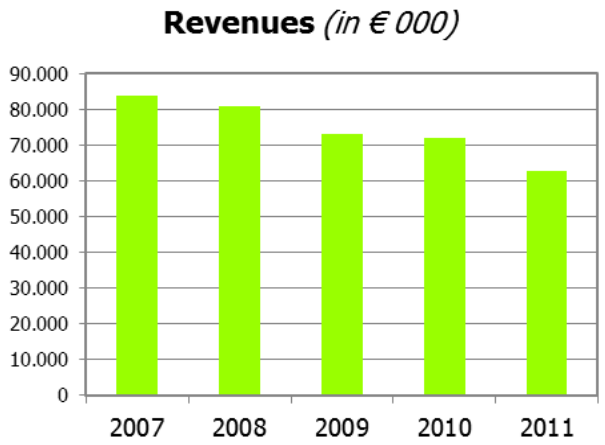
DIVIDEND POLICY- dps(in €)

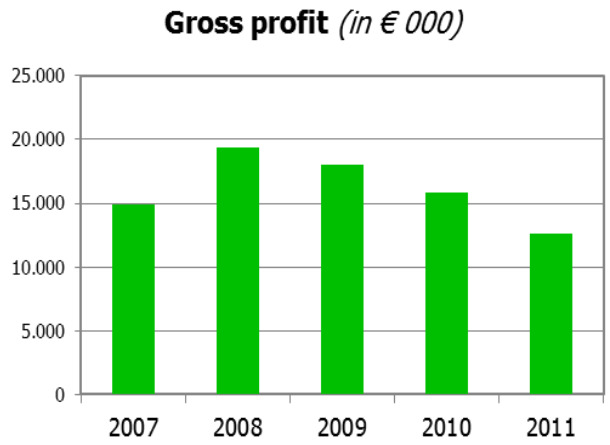


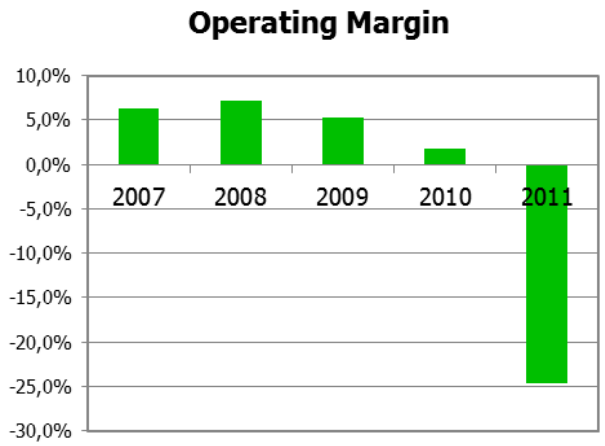
FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS

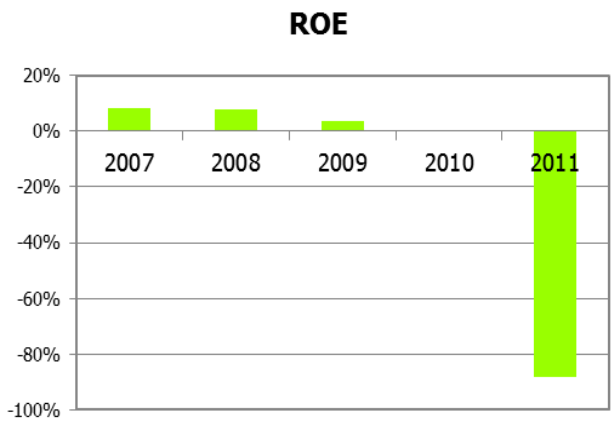
The Company temporarily, intends to grow its activities in the next 5 years.

COMPANY'S PERFORMANCE









MAJOR SHAREHOLDERS (>5%)	
Name	**%**
THOMAS ROUBAS	8,98%
ONOMANA LIMITED	6,09%
Total	**15,07%**

BOARD OF DIRECTORS	
Name	**Qualification**
ROUBAS THOMAS	PRESINDENT/EXECUTIVE MEMBER
BIZOUMIS CHRISTOS	VICE PRESIDENT/NON EXECUTIVE MEMBER
VATIKIOTIS I DIMOSTHENIS	MANAGING DIRECTOR/EXECUTIVE MEMBER
THEOTOKAS KONSTANTINOS	NON-EXECUTIVE MEMBER
LAVRANOS ALEXANDROS	INDEPENDENT NON EXECUTIVE MEMBER
BENETIS IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER
PASTIANIDIS PANDELIS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Roubas Thomas is President/ Executive member of Dionic Industrial And Trading SA. He holds a degree in Law from the University of Athens, Greece. He has experience in the area of Home Entertainment and Information Technology. He joined the Company in 1996.

Mr. Bizoumis Christos is Executive Vice Chairman of the Board of Directors of Dionic Inndustrial And Trading SA since 2006. He previously served as General Manager and Director. He holds a Bachelor degree in Mathematics from the University of Athens. He has experience in the area of Home Entertainment and Information Technology and began his career in the Company in 1996.

Mr. Vatikiotis Dimosthenis is Managing Director of Dionic SA and General Manager of daughter company ATCOM SA. He holds a degree of Technical Engineer and he has in depth knowledge of the Greek ICT Market, spanning over 20 years, during which he has held top management positions in Greek and multinational companies. He joined the company in 2005.

Mr. Theotokas Konstantinos was appointed Non-Executive Member of Dionic Industrial And Trading SA, on July 16, 2012.

Mr. Lavranos Alexandros is Non-Executive Independent Director of Dionic Industrial And Trading SA since 2006. He holds a Business Administration degree from a higher-education institution and currently works as a freelancer maintaining an accounting office.

Mr. Benetis Ioannis was appointed Non-Executive Independent Director of Dionic Industrial And Trading SA, on December 12, 2011.

Mr. Pastianidis Pantelis was appointed Non-Executive Independent Director of Dionic Industrial And Trading SA, on July 16, 2012.

The information contained in this report is supplied by ATHEX and by the listed companies. While all reasonable efforts have been taken to ensure the accuracy of the information contained in the report, it cannot be guaranteed. No liability is accepted by ATHEX and/or any listed company. This report does not constitute financial or investment advice.
The present document is property of Athens Exchange S.A. (ATHEX) and the rights over it are protected under the stipulations about intellectual property rights. Copyright © 2012 Athens Exchange S.A.