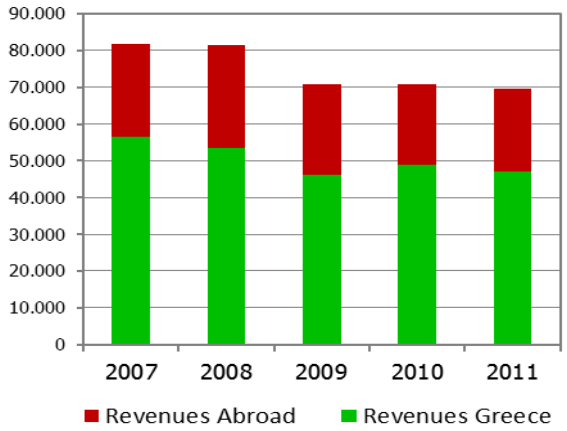
Website:	http://www.druckfarben.gr
Bloomberg code:	DROUK:GA
Reuters code:	DRUr.AT
ISIN code:	GRS308073006

COMPANY PROFILE

Manufacture of, and trade in, printing inks and related chemical and graphic arts materials.

REVENUES ANALYSIS (in € 000)

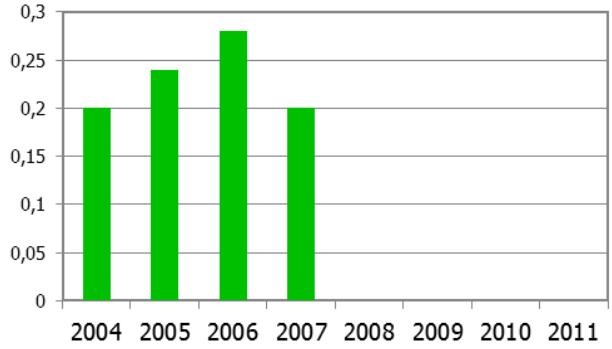


KEY INVESTMENT HIGHLIGHTS

- Company vision is the strengthening in the ink market
- Gain leading position in the coatings market in Greece and SE Europe and make KRAFT a major brand in the region
- Strategy for Ink Sector is to penetrate New Markets
- Introduction of high specification ink series
- Constant capital expenditure
- Strategy for Paint Sector is to increase market share through new the production plants in Greece and Romania
- Introduction of innovative products
- Exploitation of existing network in SE Europe
- Exploitation of Nova Club know how

OVERVIEW - TRADING DATA (data of period 01/01 - 22/11/2012)			
Symbol:			DROUK
Oasis Market:			MAIN MARKET
Market Cap (Mil. €): (22 Nov. 2012)			6
Shares Outstanding (Mil. €): (22 Nov. 2012)			4
Average Spread (%):			18,10%
Market Liquidity (%):			0,254%
Trading volume (no of shares):			134.709
Value of transactions (€):			44.067
Days to trade (1% of outstanding amount):			198,4
Turnover Velocity (Weighted):			4,205%
Historic Volatility	**30 days**	**60 days**	**90 days**
(annualised %)	137,09%	107,54%	95,61%

DIVIDEND POLICY – dps (in €)



GROUP STRUCTURE

DRUCKFARBEN HELLAS A.E.B.E.

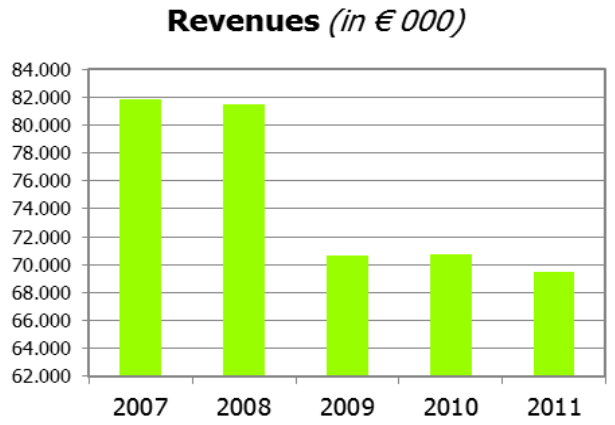
DF CYPRUS LTD	100%
DF ROMANIA SRL	100%
D.F.H. BULGARIA EOOD	100%
DF DOO BELGRADE	100%
DFH DRUCKFARBEN ABEE	100%
DRUCKFARBEN NIGERIA LIMITED	50%
SPOTCLIFF TRADING LIMITED	100%
DF HOLDING NV	100%
SUN CHEMICAL DELTA BV (indirect)	49%
SUN CHEMICAL PUPLICATION HELLAS S.A. (indirect)	49%
SUN CHEMICAL PUPLICATION BULGARIA EAD (indirect)	49%
SUN CHEMICAL PUPLICATION ROMANIA S.R.L (indirect)	49%
SUN CHEMICAL PUPLICATIONS SERBIA d.o.o. (indirect)	49%
SUN CHEMICAL d.o.o . (indirect)	49%

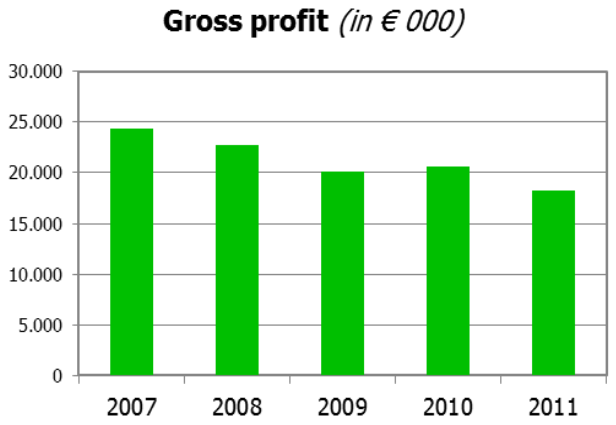
RECENT DEALS

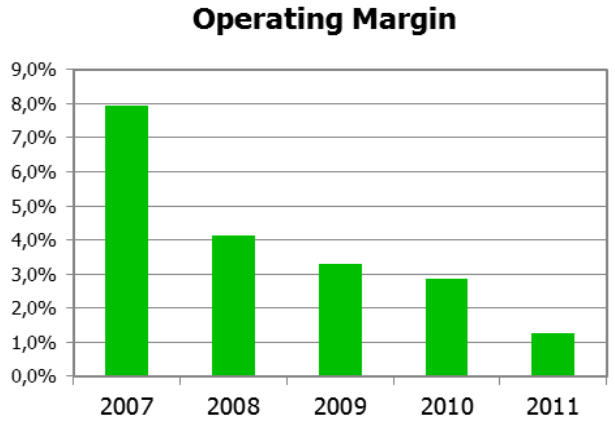
30-08-2012: Absorption of subsidiary company
06-03-2012: Joint venture with Sun Chemical
23-03-2011: Joint Venture with AG Leventis in Nigeria

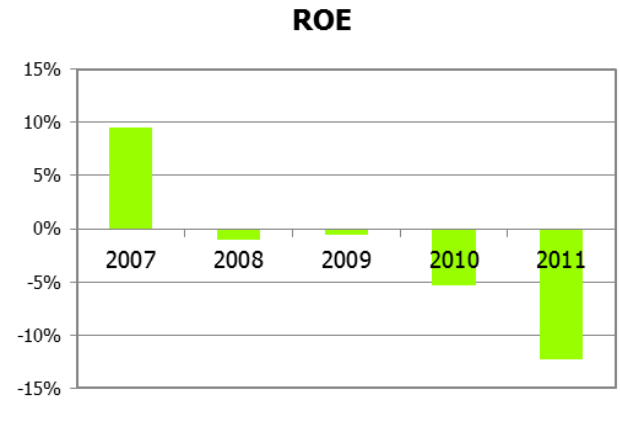
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)			
(in € 000)	**2009**	**2010**	**2011**
Sales	70.687	70.774	69.515
Gross profit	20.180	20.642	18.290
EBIT	2.330	2.020	875
EBITDA	5.285	5.534	3.855
Earnings before tax	-731	-807	-2.225
Earnings after tax	-158	-1.283	-2.618
Earnings per share	-0,01	-0,08	-0,17
Total equity	25.508	23.915	21.253
ROE	-0,62%	-5,37%	-12,32%









MAJOR SHAREHOLDERS (>5%)	
Name	**%**
GEORGE KARAVAILIS	66,14%
MHM HOLDING GMBH	10,08%
Total	**76,22%**

BOARD OF DIRECTORS	
Name	**Qualification**
GEORGE CARAVASILIS	BoD CHAIRMAN & MANAGING DIRECTOR/EXECUTIVE MEMBER
ELISSABETH NIKOLAOU	VICE CHAIRMAN/EXECUTIVE MEMBER
DIMOFON TSAGARIS	EXECUTIVE MEMBER
LEONIDAS MARAVELIS	EXECUTIVE MEMBER
GEORGE DIMOPOULOS	INDEPENDENT NON-EXECUTIVE MEMBER
PERIKLIS ARGYROS	INDEPENDENT NON-EXECUTIVE MEMBER
THEODOROS PAPAPETROPOULOS	INDEPENDENT NON-EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Georgios Dimitrios Karavasilis is Executive Chairman of the Board of Directors and Managing Director of Druckfarben Hellas SA. He joined the Company in 1982 and has years of experience in the particular sector. He holds a degree in Chemistry from New York University.

Ms. Elisabeth Dimitrios Nikolaou is Executive Vice Chairman of the Board of Directors and Purchasing Manager of Druckfarben Hellas SA. She has been working at the Company since 1991 and has several years of experience in Supply Management. She has completed studies in Computer Programming and Analysis.

Mr. Dimitrios Choundris is Financial Manager of Druckfarben Hellas SA since January 27, 2011. He previously served as Financial Manager and Executive Director of the Company. He worked as Certified

Auditor for seven years. He joined the Company in 1996. He holds a Business Administration degree from the Athens University of Economics and Business. He joined the Company in 1996.

Mr. Leonidas Georgios Maravelis is Executive Director of Druckfarben Hellas SA. He is a graduate of the Law School of the University of Athens and holds a postgraduate degree from the Civil Law Department from the same university. He has years of experience in commercial law. He joined the Company in 1994 as Legal Advisor.

Mr. Dimofon Georgios Tsangaris is Executive Director and Supply Chain Manager of Druckfarben Hellas SA since January 27, 2011. He previously served as Supply Chain Manager. He studied Computers and Logistics. He has been working at the Company since 1991.

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