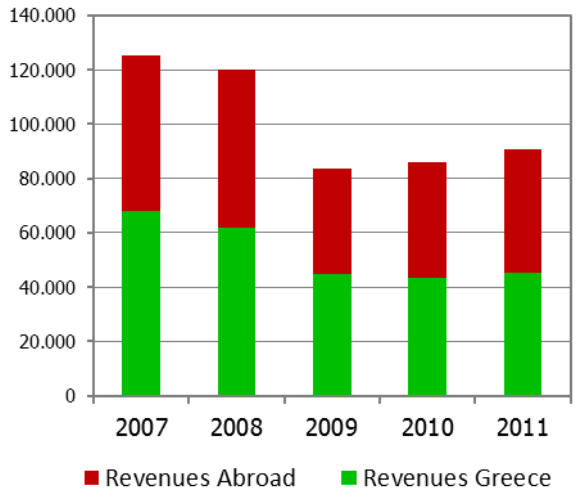
Website:	http://www.biokarpet.gr
Bloomberg code:	BIOKA:GA
Reuters code:	ALBr.AT
ISIN code:	GRS165063009

COMPANY PROFILE

Biokarpet SA Industrial and Commercial Enterprises is a Greece-based company engaged in the textile, metallurgy and information technology (IT) sectors. In the textile sector, it is engaged in the production and trading of carpets, pile carpets, blankets and flokati rugs, as well as, in the import and trade of hand tufted rugs, laminate flooring and products for contract business. In the metallurgy field, it is operational through its subsidiaries, Exalco SA, Exalco Bulgaria A.D. and Exalco Romania S.R.L., which are active in the production and trading of aluminum-extruded products, as well as in the production, trading and installation of aluminum frames and glass panes. In the IT sector, it operates through Albio Data SA, which is engaged in the design and development of tailor-made integral information systems for enterprises and organizations; it also acts as a representative of Bull IT systems in central Greece. It exports its products to Europe, the United States, Japan and the Middle East.

REVENUES ANALYSIS (in € 000)



Exports regarding BIOKARPET GROUP for the last three-year period are as follows:

- In year 2011 the exports as percentage on the total sales were 50.06%, in year 2010 were 49.28% and for the year 2009 were 46.57%. The strategy of company for increase of exports is achieved with success at the last three-year period.
- The products that are exported are mainly flokati from the textile sector and profile of aluminium from the sector of metallurgy.
- The exports are mainly in the countries of Euro zone as well as in the USA, Balkan countries and the Middle East.

KEY INVESTMENT HIGHLIGHTS

The investments that are succeeded by the GROUP the last years are as follows:
Year 2009: 3.798.219 €, 2010: 3.502.443 €, 2011: 3.500.745 € and 1st semester 2012: 4.091.803 €.
The investments concerned mainly new engineering and mechanical equipment as well as the creation of three photovoltaic plants/stations in the city of Larisa of total power 2.500 KW.

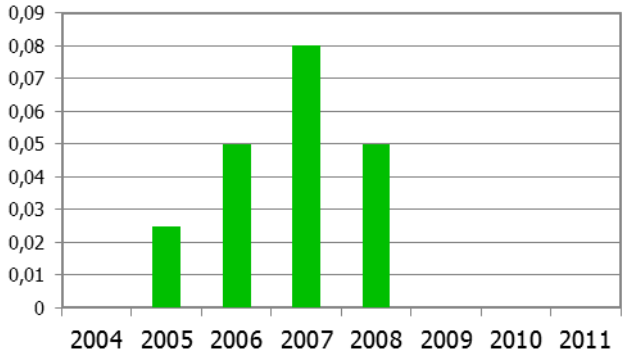
OVERVIEW - TRADING DATA (data of period 01/01 - 22/11/2012)			
Symbol:			BIOKA
Oasis Market:			MAIN MARKET
Market Cap (Mil. €): (22 Nov. 2012)			8
Shares Outstanding (Mil. €): (22 Nov. 2012)			24
Average Spread (%):			16,06%
Market Liquidity (%):			0,270%
Trading volume (no of shares):			1.775.629
Value of transactions (€):			355.759
Days to trade (1% of outstanding amount):			53,3
Turnover Velocity (Weighted):			3,021%
Historic Volatility	**30 days**	**60 days**	**90 days**
(annualised %)	12,40%	49,95%	46,26%

GROUP STRUCTURE

BIOKARPET S.A. INDUSTRIAL AND COMMERCIAL ENTERPRISES

EXALCO SA ALLUMINIUM INDUSTRY	98.39%
ALBIO DATA SA INFORMATION SYSTEMS – CONSULTING	80%
EXALCO ROMANIA SRL	98.39%
EXALCO BULGARIA AD - Direct participation	8%
- Indirect participation	90.52%
BIOKARPET ROMANIA SRL	95%
BIOJAPAN LTD	41.66%

DIVIDEND POLICY-dps (in €)



CURRENT PROJECTS

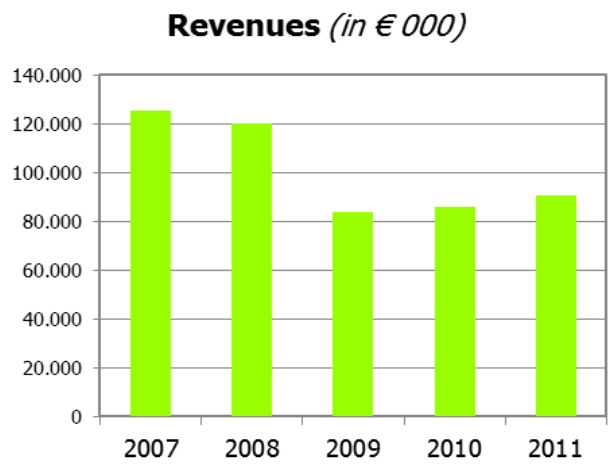
The GROUP the last three-year period has been also turned in the retail sale in the domestic market. For the aim of concretisation of new strategic movement it created 13 subsidiary companies of parent Company and 8 subsidiary companies of affiliated company EXALCO S.A.
Aim of subsidiary companies is the promotion of GROUP's products in the retail sale to satisfy the needs of our customers. It is estimated that the retail sale will more generally improve the rates of mixed profit of the GROUP's companies in the domestic market.

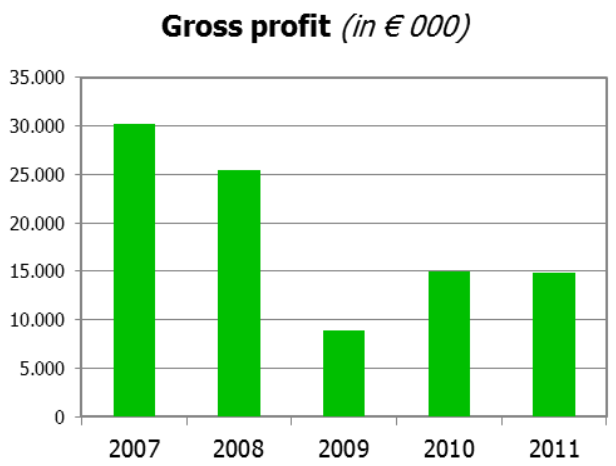
FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS

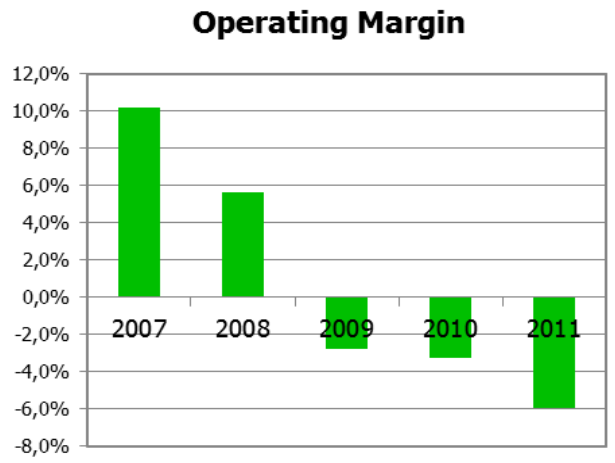
BIOKARPET GROUP aiming to further expansion to the field of "green energy" has submitted requests to the authorities for the creation of 5 new photovoltaic plants as:
Parent BIOKARPET S.A. P./P. power 4000 KW in the region of Larissa.
Subsidiary company EXALCO S.A. P./P. power 4.400 KW in the region of Larissa.
After the creation of the above mentioned photovoltaic stations the GROUP will have together with the already operating plants, photovoltaic power parks with a total power of 10.900 KW. The new activity in power generation is very important and will generate new revenue for the Group.

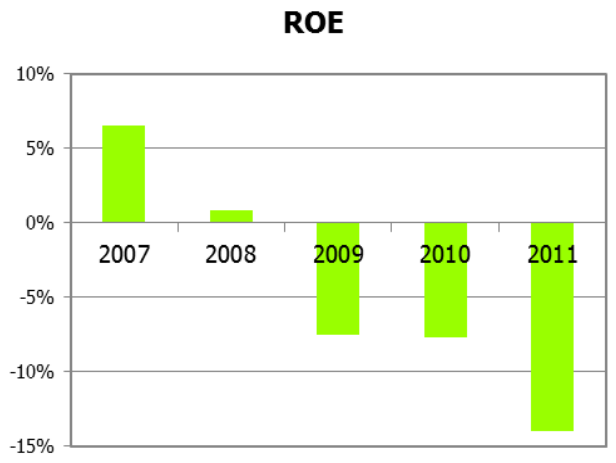
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)			
(in € 000)	**2009**	**2010**	**2011**
Sales	83.625	86.050	90.814
Gross profit	8.953	14.973	14.804
EBIT	-2.340	-2.820	-5.395
EBITDA	2.421	1.986	-471
Earnings before tax	-6.041	-6.080	-9.812
Earnings after tax	-6.251	-5.899	-9.426
Earnings per share	-0,29	-0,25	-0,39
Total equity	82.918	76.922	67.458
ROE	-7,54%	-7,67%	-13,97%









MAJOR SHAREHOLDERS (>5%)	
Name	**%**
KANTONIAS GEORGIOS	20,57%
KANTONIAS A IOANNIS	27,02%
KANTONIA GLYKERIA	6,25%
TSIARAS V ATHANASIOS	13,05%
Total	**66,89%**

BOARD OF DIRECTORS	
Name	**Qualification**
KANTONIAS A IOANNIS	PRESIDENT/CEO
KANTONIAS GEORGIOS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
TSIARAS V ATHANASIOS	CEO/EXECUTIVE MEMBER
TSIARAS VASILIOS	CEO/EXECUTIVE MEMBER
PAPAGEORGIOU V GEORGIOS	EXECUTIVE MEMBER
PANIGYRITZOGLOU P BASILEIOS	INDEPENDENT NON EXECUTIVE MEMBER
FLOROS K VASILIOS	INDEPENDENT NON EXECUTIVE MEMBER
MAVROMATIS N ANTONIOS	NON EXECUTIVE MEMBER
CHATZIEFTHIMIOU G IOANNIS	NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Ioannis Asterios Kantonias is Executive Chairman of the Board and Chief Executive Officer of Biokarpet SA Industrial And Commercial SA since September 7, 2010. He holds an MBA from Schiller International University, London. He has been serving at the Company since 1993. Mr. Kantonias is a Businessman. He served as Export Sales Manager until 2006 when he was appointed Executive Director, Procurements Manager. On July 6, 2009 he was appointed Chief Executive Officer, Executive Director of the Company.

Mr. Georgios Antonios Kantonias is Executive Vice Chairman of the Board of Directors and Chief Executive Officer at Biokarpet SA Industrial And Commercial Enterprises since July 6, 2009. He joined the Company in 1983 as an Exports-Sales Officer. He was a co-founder of the Group's subsidiaries. Mr. Kantonias was Export Sales Manager at the Company from 1991 to 1996 and in 1996 he was appointed the position of Head of the Development Department. In 2001 he took over the position of Total Quality Manager and in 2005, he was appointed Total Quality Manager, Executive Director. In 2006 he was appointed Vice Chairman of the Board, Export Sales Manager. Mr. Kantonias studied in England and holds a Bachelor's in Business Administration. He is a Businessman.

Mr. Athanasios Vasileios Tsiaras is Chief Executive Officer, Executive Director of Biokarpet SA Industrial And Commercial Enterprises since July 6, 2009. He holds a degree in Business Administration from Athens University of Economics and Business and an MBA from the University of Bridgeport, Connecticut, with specialization in Marketing. He has been serving at the Company since 1995 and in 1999 he was appointed the position of Greek Sales Manager and Marketing Director where he served until June 21, 2006 when he was appointed Executive Director, Greek Sales Manager and Marketing Director.

Mr. Vasileios Athanasios Tsiaras is Chief Executive Officer and Executive Director of Biokarpet SA Industrial And Commercial Enterprises since July 6, 2009. He studied in Greece and abroad and has a number of years' experience in the sales and marketing sectors. He previously served at the sales department of FORD KONTELLIS from 1968 to 1970 and as Sales Director of the same company from 1970 to 1974. In 1974 he was appointed the position of Sales Director at Biokarpet SA. Mr. Tsiaras is co-founder of the Company's subsidiaries, along with the Kantonias brothers. He is a Businessman.

Mr. Georgios Vasileios Papageorgiou is Group's Financial Services Director and Executive Member of the Board of Directors at Biokarpet SA Industrial And Commercial Enterprises since June 21, 2006. He is an Economist graduate of Athens University of Economics and Business. He was Chief Accountant at a number of companies from 1974 to 1980. From 1980 to 1990 he served as Head of the Accounting Department at

Biokarpet SA and from 1990 until June 21, 2006 he was the Group's Financial Services Director. He has managerial experience and he has been undertaking research and developing information systems and applications for the financial services of the Group's companies. Mr. Papageorgiou is also responsible for the departments of Corporate Announcements, Shareholders Services and Investor Relations Services at the Company.

Mr. Vasileios Prodromos Panigiritzoglou is Non-Executive Independent Director at Biokarpet SA Industrial And Commercial Enterprises since September 28, 2009. He served as General Manager & Financial Services Director of EXALCO S.A. since 1976. He is an Economist.

Mr. Vasileios Konstantinos Floros is Non-Executive Independent Director at Biokarpet SA Industrial And Commercial Enterprises since September 30, 2009. Previously he was appointed Non-Executive Director on July 6, 2009 and before that he served as Non-Executive Independent Director since June 21, 2006. He is a retired Major General.

Mr. Antonios Nikolaos Mavromatis is Non-Executive Director at Biokarpet SA Industrial and Commercial Enterprises since September 28, 2009. He previously served as Non-Executive Independent Director. He is an Accountant.

Mr. Ioannis Georgios Chatziefthymiou was appointed Non-Executive Director of Biokarpet SA Industrial And Commercial Enterprise on July 6, 2009. He previously served as Non-Executive Independent Director.

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