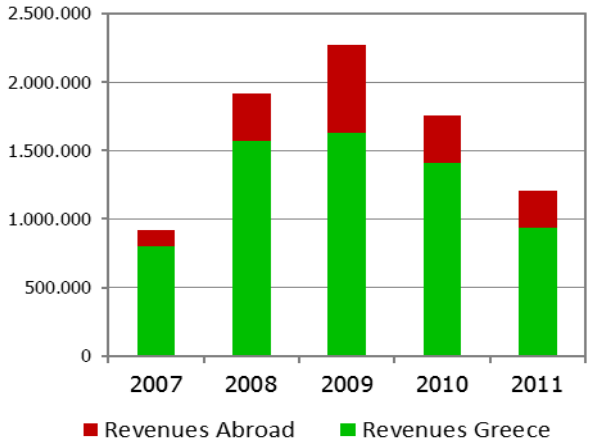
Website:	http://www.etae.com
Bloomberg code:	ELTEX:GA
Reuters code:	HELr.AT
ISIN code:	GRS191213008

COMPANY PROFILE

Ellaktor Group started its activities in 1962. It is a holding Company with long term investments in the field of Construction, Concessions, Waste Management, Energy, Real Estate and through other holdings.

REVENUES ANALYSIS (in € 000)



Company's exports as 27.57% of total sales, in United Arab Emirates Qatar, Kuwait, Germany, Serbia, Italy, Cyprus, Romania, Bulgaria, Albania, Cameroun.

KEY INVESTMENT HIGHLIGHTS

Ellaktor Group, based in Greece with sixty years of experience, it has expanded its production and distribution operations into 14 countries, employing more than 4,000 people (excluding Joint Ventures), with a consolidated turnover of € 1.2 bn for 2011. It has been listed in the Athens Exchange since April 1994 and it participates in various indexes including FTSE 20. The Group was ranked 103 amongst the top 225 Global Contractors list by ENR (August 2011) and 138 amongst the top 225International Contractors list by ENR (August 2011). Also it has received various awards for sustainable construction & development since 2003-2009.

OVERVIEW - TRADING DATA (data of period 01/01 - 22/11/2012)			
Symbol:			ELLAKTOR
Oasis Market:			MAIN MARKET
Market Cap (Mil. €): (22 Nov. 2012)			326
Shares Outstanding (Mil. €): (22 Nov. 2012)			177
Average Spread (%):			1,00%
Market Liquidity (%):			24,521%
Trading volume (no of shares):			64.523.630
Value of transactions (€):			87.141.609
Days to trade (1% of outstanding amount):			5,9
Turnover Velocity (Weighted):			50,057%
Historic Volatility	**30 days**	**60 days**	**90 days**
(annualised %)	64,11%	68,04%	64,08%

GROUP STRUCTURE

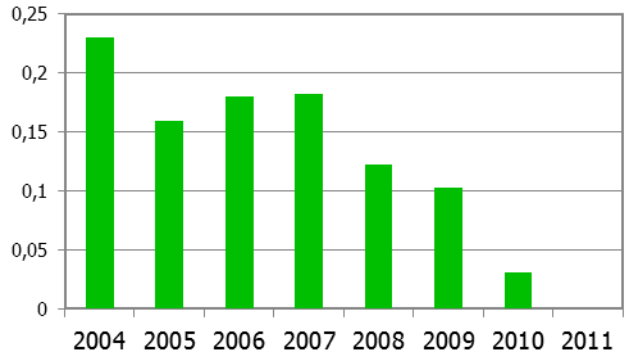
ELLAKTOR GROUP

S/N	COMPANY	REGISTERED OFFICE	PARENT % DIRECT	PARENT % INDIRECT	PARENT % TOTAL
1	ADEYP SA	GREECE	64.00	28.80	92.80
2	AIFORIKI DODEKANISOU SA	GREECE		80.00	80.00
3	AIFORIKI KOUNOU SA	GREECE		64.00	64.00
4	EOLIKA PARKA ELLADAS TRIZINIA SA	GREECE		86.00	86.00
5	EOLIKA PARKA MALEA SA	GREECE		48.61	48.61
6	EOLIKI ZARAKA METAMORFOSIS SA	GREECE		86.00	86.00
7	AEOLIKI KANDILIOU SA	GREECE		86.00	86.00
8	EOLIKI KARPASTONIOU SA	GREECE		43.86	43.86
9	EOLIKI MOLAON LAKONIA SA	GREECE		86.00	86.00
10	EOLIKI OLYMPOU EVIAS SA	GREECE		86.00	86.00
11	EOLIKI PARNONOS SA	GREECE		68.80	68.80
12	EOLOS MAKEDONIAS SA	GREECE		86.00	86.00
13	ALPHA EOLIKI MOLAON LAKONIA SA	GREECE		86.00	86.00
14	AKTOR SA	GREECE	100.00		100.00
15	AKTOR CONCESSIONS SA	GREECE	100.00		100.00
16	AKTOR CONCESSIONS SA – ARCHITECH SA	GREECE		61.13	61.13
17	AKTOR FM SA	GREECE		65.00	65.00
18	ANDROMACHI SA	GREECE	100.00		100.00
19	ANEMOS ALKYONIS SA	GREECE		49.02	49.02
20	ANEMOS ATALANTIS SA	GREECE		86.00	86.00
21	ANEMOS THRAKIS SA	GREECE		86.00	86.00
22	APOTEFROTIRAS SA	GREECE		56.00	56.00
23	ATTIKA DIODIA SA	GREECE		59.27	59.27
24	ATTIKES DIADROMES S.A.	GREECE		47.42	47.42
25	ATTIKI ODOS S.A.	GREECE		59.25	59.25
26	VEAL SA	GREECE		40.00	40.00
27	BIOSAR ENERGY SA	GREECE		100.00	100.00
28	VIOTIKOS ANEMOS SA	GREECE		86.00	86.00
29	YIALOU ANAPTYXIAKI SA	GREECE	100.00		100.00
30	YIALOU EMPORIKI & TOURISTIKI SA	GREECE		55.46	55.46
31	D. KOUGIOUMTZOPOULOS SA	GREECE		100.00	100.00
32	PPC RENEWABLES – ELLINIKI TECHNODOMIKI SA	GREECE		43.86	43.86
33	DIETHNIS ALKI SA	GREECE	100.00		100.00
34	DOAL SA	GREECE		80.00	80.00
35	ELIANA MARITIME COMPANY	GREECE		99.80	99.80
36	HELLENIC QUARRIES SA	GREECE		100.00	100.00
37	GREEK NURSERIES SA	GREECE		50.00	50.00
38	HELLENIC ENERGY & DEVELOPMENT SA	GREECE	96.56		96.56
39	HED - RENEWABLES	GREECE		86.00	86.00
40	ELLINIKI TECHNODOMIKI ANEMOS S.A.	GREECE	86.00		86.00
41	ELLINIKI TECHNODOMIKI ANEMOS SA & Co.	GREECE		85.14	85.14

42	ELLINIKI TECHNODOMIKI ENERGIAKI SA	GREECE	100.00		100.00
43	ELLINIKI TECHNODOMIKI CONS. ENGINEERS	GREECE	92.50		92.50
44	EXANTAS SHIPPING	GREECE		80.00	80.00
45	GAS COMPANY OF SUBURBS SA	GREECE	65.00		65.00
46	EFA SA	GREECE	100.00		100.00
47	ILIAKI ADERES SA	GREECE		100.00	100.00
48	HELECTOR SA	GREECE	80.00		80.00
49	HELEKTOR CONSTRUCTIONS SA	GREECE		80.00	80.00
50	KANTZA SA	GREECE	100.00		100.00
51	KANTZA EMPORIKI SA	GREECE		55.46	55.46
52	KASTOR SA	GREECE		100.00	100.00
53	JV ELTECH ANEMOS SA –TH. SIETIS	GREECE		86.00	86.00
54	JV ELTECH ENERGIAKI - ELECTROMECH	GREECE		100.00	100.00
55	JV ITHAKI 1 ELTECH ANEMOS SA- ENECO LTD	GREECE		68.80	68.80
56	JV ITHAKI 2 ELTECH ANEMOS SA- ENECO LTD	GREECE		68.80	68.80
57	JV HELECTOR - CYBARCO	CYPRUS		80.00	80.00
58	LAMDA TECHNIKI SA	GREECE		100.00	100.00
59	LAMDA TECHNIKI SA –PTECH SA & CO	GREECE		98.00	98.00
60	LMN SA	GREECE		100.00	100.00
61	LOFOS PALLINI SA	GREECE		55.46	55.46
62	SYROS MARINES SA	GREECE		57.00	57.00
63	MOREAS SA	GREECE		71.67	71.67
64	MOREAS SEA SA	GREECE		86.67	86.67
65	NEMO MARITIME COMPANY	GREECE		99.80	99.80
66	ROAD TELECOMMUNICATIONS SA	GREECE		100.00	100.00
67	OLKAS SA	GREECE		100.00	100.00
68	P&P PARKING SA	GREECE		100.00	100.00
69	PANTECHNIKI SA-D. KOUGIOUMTZOPOULOS SA	GREECE		100.00	100.00
70	PANTECHNIKI SA –LAMDA TECHNIKI SA –DEPA LTD	GREECE		100.00	100.00
71	PLO –KAT SA	GREECE		100.00	100.00
72	POUNENTIS ENERGY SA	GREECE		43.00	43.00
73	STATHMOI PANTECHNIKI SA	GREECE		100.00	100.00
74	TOMI SA	GREECE		100.00	100.00
75	PSITALIA MARITIME COMPANY	GREECE		66.67	66.67
76	AECO HOLDING LTD	CYPRUS	100.00		100.00
77	AKTOR BULGARIA SA	BULGARIA		100.00	100.00
78	AKTOR CONCESSIONS (CYPRUS) LIMITED	CYPRUS		100.00	100.00
79	AKTOR CONSTRUCTION INTERNATIONAL LTD	CYPRUS		100.00	100.00
80	AKTOR CONTRACTORS LTD	CYPRUS		100.00	100.00
81	AKTOR KUWAIT WLL	KUWAIT		100.00	100.00
82	AKTOR QATAR WLL	QATAR		100.00	100.00
83	AKTOR RUSSIA OPERATIONS LTD	CYPRUS		100.00	100.00
84	AKTOR SUDAN LTD	CYPRUS		100.00	100.00
85	AKTOR TECHNICAL CONSTRUCTION LLC	UAE		70.00	70.00
86	AL AHMADIAH AKTOR LLC	UAE		50.00	50.00
87	BAQTOR MINING CO LTD	SUDAN		90.00	90.00

88	BIOSAR HOLDINGS LTD	CYPRUS		100.00	100.00
89	BURG MACHINARY	BULGARIA		100.00	100.00
90	CAISSON SA	GREECE		85.00	85.00
91	CORREA HOLDING LTD	CYPRUS		55.46	55.46
92	DUBAI FUJAIRAH FREEWAY JV	UAE		70.00	70.00
93	ELLAKTOR VENTURES LTD	CYPRUS		100.00	100.00
94	GENERAL GULF SPC	BAHRAIN		100.00	100.00
95	GULF MILLENNIUM HOLDINGS LTD	CYPRUS		100.00	100.00
96	HELECTOR BULGARIA LTD	BULGARIA		80.00	80.00
97	HELECTOR CYPRUS	CYPRUS		80.00	80.00
98	HELECTOR GERMANY GMBH	GERMANY		80.00	80.00
99	HERHOF GMBH	GERMANY		40.00	40.00
100	HERHOF RECYCLING CENTER OSNABRUCK GMBH	GERMANY		80.00	80.00
101	INSCUT BUCURESTI SA	ROMANIA		67.02	67.02
102	JEBEL ALI SEWAGE TREATMENT PLANT JV	UAE		70.00	70.00
103	KARTEREDA HOLDING LTD	CYPRUS		55.46	55.46
104	K.G.E GREEN ENERGY LTD	CYPRUS		80.00	80.00
105	MILLENNIUM CONSTRUCTION EQUIPMENT & TRADING	UAE		100.00	100.00
106	PMS PROPERTY MANAGEMENT SERVICES SA	GREECE		55.46	55.46
107	PROFIT CONSTRUCT SRL	ROMANIA		55.46	55.46
108	PROMAS SA - PROJECT MANAGEMENT CONSULTANTS	GREECE	65.00		65.00
109	REDS REAL-ESTATE DEVELOPMENT SA	GREECE	55.46		55.46
110	SC AKTOROM SRL	ROMANIA		100.00	100.00
111	SC CLH ESTATE SRL	ROMANIA		55.46	55.46
112	STARTMART LMT	CYPRUS	100.00		100.00
113	SVENON INVESTMENTS LTD	CYPRUS		100.00	100.00
114	VAMBA HOLDINGS LTD	CYPRUS		100.00	100.00
115	YLECTOR DOOEL SKOPJE	FYROM		80.00	80.00

DIVIDEND POLICY – dps (in €)



RECENT DEALS

22-03-2012 Ellaktor informed the investing community that a contract has been signed in Sofia between its subsidiary, AKTOR S.A. and the Department of National Infrastructures under the Bulgarian Ministry of Public Works, for the construction of the STRUMA Motorway, LOT-4 part between Sandanski and Kulata. he project budget amounts to 55,980,000 leva excluding VAT (EUR 28,700,000 excluding VAT).

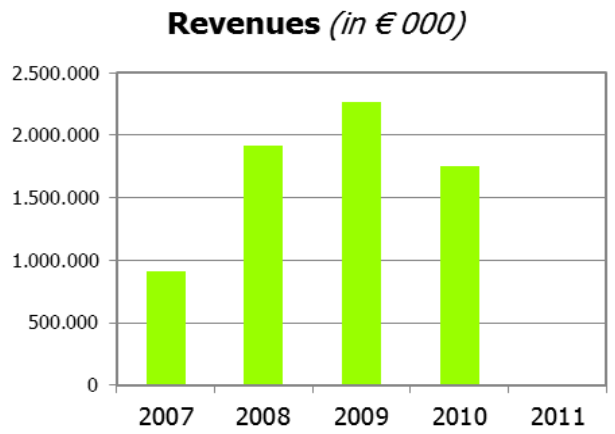
26-01-2012 ELLAKTOR's management informed the investing community that its subsidiary AKTOR S.A., with a 51% holding as leader, in a Joint Venture with the Romanian company ARCADA, has undertaken the construction of the Micasasa- Coslariu section of the Brasov – Simeria railway line.

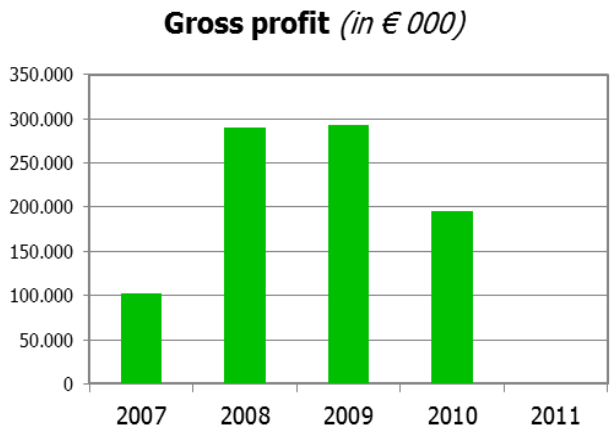
16-01-2012 ELLAKTOR's management informed the investing community that its subsidiary AKTOR S.A., with a 51% holding as Leader, signed in a Joint Venture with Turkish company ARBIOGAZ, a contract for the construction of project "WASTEWATER TREATMENT PLANT IN THE METROPOLITAN MUNICIPALITY OF IZMIR (TURKEY) – SLUDGE DIGESTION AND DRYING PLANT". The contract value amounts to 25.4 million euro, plus VAT, and the project's construction period is 36 months.

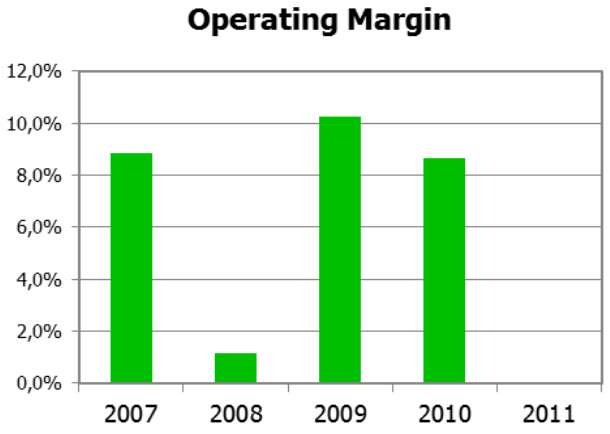
16-11-2011 The company ELLAKTOR hereby informed investors that its subsidiary AKTOR SA signed a contract concerning the completion of the project «Construction of the National Museum of Modern Art». The value of the Contract is 26.3 million Euros, plus VAT, and the duration of construction is 23 months.
17-05-2011 ELLAKTOR hereby informed investors that a concession contract was signed today between the Government of Saint Petersburg and AKTOR S.A. - AKTOR CONCESSIONS S.A. - HELECTOR S.A. Joint-Venture for the Design, Construction, Financing, Operation and Maintenance of a waste processing plant in the area of Yanino of the province of Leningrad in Saint Petersburg. The investment was estimated to be worth 300 million Euros and the construction of the plant is expected to be completed in 4 years, including the time required to obtain the license and to perform a trial operation, while the concession shall be for a period of 30 years.

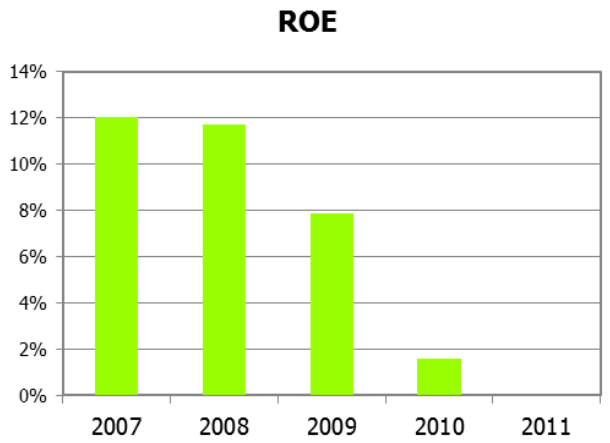
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)			
(in € 000)	**2009**	**2010**	**2011**
Sales	2.268.551	1.753.119	1.204.319
Gross profit	292.373	194.998	19.842
EBIT	232.949	151.390	150.757
EBITDA	335.263	263.252	256.782
Earnings before tax	172.239	88.755	90.034
Earnings after tax	98.816	19.878	72.881
Earnings per share	0,3762	0,0032	0,4221
Total equity	1.258.927	1.239.713	1.315.013
ROE	7,85%	1,60%	5,54%









MAJOR SHAREHOLDERS (>5%)	
Name	**%**
LEONIDAS BOBOLAS	15,01%
MITICA LIMITED	5,04%
ANASTASIOS KALLITSANTSIS	5,01%
DIMITRIOS KALLITSANTSIS	5,02%
Total	**30,07%**

*Direct and indirect participation. Information obtained from the Shareholder Register, 30th of June 2012.

BOARD OF DIRECTORS	
Name	**Qualification**
KALLITSANTSIS ANASTASIOS	PRESIDENT/EXECUTIVE MEMBER
BOBOLAS LEONIDAS	CEO/EXECUTIVE MEMBER
KALLITSANTSIS DIMITRIOS	EXECUTIVE MEMBER
KOUTRAS DIMITRIOS	EXECUTIVE MEMBER
GIANNAKOULIS LOUKAS	EXECUTIVE MEMBER
GIOKARIS ANGELOS	EXECUTIVE MEMBER
SARANTOPOULOS EDWARD	EXECUTIVE MEMBER
SOSSIDIS GEORGIOS	NON EXECUTIVE MEMBER
KOUTRAS IOANNIS	NON EXECUTIVE MEMBER
CHATZIGRIGORIADIS DIMITRIOS	INDEPENDENT NON EXECUTIVE MEMBER
BEKIARIS GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Anastasios Kallitsantsis holds a degree in Civil Engineering from the National Technical University of Athens. He is founding partner and since 2006 Chairman of ELLAKTOR S.A. (previous name ELLINIKI TECHNODOMIKI TEB S.A.) and active member of the construction industry in Greece since 1976. He's Member of AKTOR SA since 2002, Chairman of ELTECH ANEMOS SA, Vice-Chairman of ELPEDISON POWER SA, and Managing Director of REDS SA (members of the ELLAKTOR Group of Companies). AKTOR SA is active in the construction sector, ELTECH ANEMOS is in the development and operation of wind farms, ELPEDISON POWER in the thermal electricity generation sector, and REDS is a real estate development company. He is Member of the Board of Directors and the Executive Committee of the Hellenic Federation of Enterprises (SEV) since 2005, Secretary General for the period 2008-2010 and Vice-President since May 2010. In addition, he is Member of the Board of Directors of SEV Business Council for Sustainable Development since its incorporation (2008).

Mr. Leonidas Bobolas is a civil Engineer, National Technical University of Athens (Metsovio Polytechnic), (1988). From 1988 to 1992 he has been appointed Technical Director on major infrastructure projects of AKTOR S.A. In 1992 he was appointed Deputy Managing Director of AKTOR S.A. and in 1994 he took over as Managing Director. Since 1999, following the merger of AKTOR S.A. with ELLINIKI TECHNODOMIKI S.A., and until today, he has been the Managing Director and main shareholder of ELLAKTOR S.A. He has also

been the Managing Director of the company ATTIKI ODOS S.A. (since its establishment in 1996), President of the BoD of ATTIKES DIADROMES S.A. (since 1999) and Managing Director of ATTIKA DIODIA S.A. (since 2000). He is also Managing Director of AKTOR CONCESSIONS S.A., President of the BoD of HELECTOR S.A., Managing Director of HERHOF GmbH, Managing Director of MOREAS S.A., Managing Director of AEGEAN MOTORWAY S.A. and Vice Chairman of the BoD of OLYMPIA ODOS S.A. He is also Member of the Board of Directors of AKTOR S.A., as well as Member of the BoD of REDS S.A.

Mr. Dimitrios Kallitsantsis is an Architect, graduated from Aristotelion University of Thessaloniki. He is Founder and an active member of various companies in construction and energy industries. In 1979 he was appointed Vice-president of Elliniki Technodomiki A.E. and in 1999 he was appointed Managing Director of the AKTOR S.A. following the capital stock collaboration agreement between AKTOR S.A. and Elliniki Technodomiki A.E. In May of 2002, with the spin off of Elliniki Technodomiki and TEB construction sectors and their transfer to Aktor, he was appointed Member of the Board of Directors of ELLAKTOR S.A. In June 2002, with the merger of Elliniki Technodomiki with TEB, he was appointed Member of ELLAKTOR and Member of Reds S.A. Board.

Mr. Dimitrios Koutras is a Mineralogist Engineer from the National Technical University of Athens. He is Director of geotechnical projects in EDOK-ETER from 1968 to 1977. In 1978 he was appointed Vice-president and Project Director of AKTOR S.A. and later Vice-Chairman and General Manager of the same company. Over the past seven years he has been the Chairman of AKTOR S.A. Since 1999 he has also been the Chairman of ATTIKI ODOS S.A. In May of 2002, with the spin off of Elliniki Technodomiki and TEB construction sectors and their transfer to Aktor, he was appointed Member of the Board of Directors of ELLAKTOR S.A. In June 2002, with the merger of Elliniki Technodomiki with TEB, he was appointed Member of ELLAKTOR and Chairman of Reds S.A. Board.

Mr. Loukas Giannakoulis is an Architect graduate of Aristoteleion University of Thessaloniki. In 1992 he was appointed Manager of all private AKTOR S.A. projects. In 1992 he was appointed Manager of all private AKTOR S.A. projects. He joined the Board in 1995 and has been the company's representative on matters of quality certification. In 1999 he was appointed Managing Director. In 2000, following the capital stock collaboration agreement between AKTOR S.A., Elliniki Technodomiki A.E. and TEB S.A., he was appointed the Managing Director of TEB S.A. In 2001 he was appointed Managing Director of Reds S.A (A. Kambas Holding & Real Estate S.A.) In May of 2002, with the spin off of Elliniki Technodomiki and TEB construction sectors and their transfer to Aktor, he was appointed Member of the Board of Directors of ELLAKTOR S.A. In June 2002, with the merger of Elliniki Technodomiki with TEB, he was appointed Member of ELLAKTOR S.A. and Member of Reds S.A. Board. He is also the Managing Director of the company AKTOR FACILITY MANAGEMENT and Vice Chairman of TOMI S.A., which specializes in landscaping projects.

Mr. Angelos Giokaris studied Civil Engineering in the National Technical University of Athens. He works as on site Engineer in several projects of PANTACHNIKI SA. In 1999 he was appointed member of the Management Board and General Manager of "PANTECHNIKI S.A.". At the same time, he participated in the management of affiliate companies. In particular, he assumed office as Chairman for "PROMAS S.A.", Vice Chairman of AKTOR CONCESSIONS S.A., as well as member of the company "ATTIKES DIADROMES S.A." while he acts as Managing Director of the parking construction and management companies "P&P STATHMEFSI S.A." and "STATHMOI PANTECHNIKI S.A.". Since the beginning of 2008, after the merger, is member of ELLLAKTOR S.A.

Mr. Edward Sarantopoulos is a Civil Engineer, Graduate of the National Technical University of Athens (1996). From 1995, he works as Project Manager in road works outside the Greek borders. During the period 1997-2000, he was appointed Project Manager for the projects abroad of K. I. SARANTOPOULOS S.A. Between 2000 and 2002 he was Deputy General Manager and member of the Management Board of K.I. SARANTOPOULOS S.A. Since September 2002 (after the merger of K.I. SARANTOPOULOS S.A. with PANTECHNIKI S.A.) was elected member of the B.o.D. and assumed office as General Manager of PANTECHNIKI S.A. Since the beginning of 2008, after the merger of PANTECHNIKI S.A. with ELLINIKI TECHNODOMIKI A.E., is member of the Management Board of ELLAKTOR S.A. He is also Managing Director of the company VIOSAR ENERGY S.A. and a B.o.D. member of ATTIKI ODOS S.A. and other companies

Mr. Georgios Sossidis is a Civil Engineer graduate of Aristotle University of Thessaloniki (1974). In 1979 he graduated from RWTH, Aachen and holds a Magister of Operation Research. He joined ELLAKTOR Group in 1991 as Administration Consultant.

Mr. Ioannis Koutras holds a Law degree of Law School, Athens University. He is the legal adviser of AKTOR S.A. since 1986, specializing in contracts associated with major public and B.O.T. projects. In 1999 he was appointed Vice-chairman of the Board of Directors of Elliniki Technodomiki A.E. In June 2002, with

the merger of Elliniki Technodomiki with TEB, he was appointed Vice Chairman of the new company ELLAKTOR and Member of Reds S.A. Board.

Mr. Dimitrios Hatzigrigoriadis studied Law at the Athens Law School and is a member of the Athens Bar Association since 1964. He made postgraduate studies in London. He was Member of the Board of Directors of the Capital Market Commission as a representative of the Association of Greek Institutional Investors (1994-1998). He has been Legal Consultant of the Athens Concert Hall Organisation (1989-2005). In June 2006, he was appointed member of the BoD of ELLAKTOR.

Mr. Georgios Bekiaris studied economics in the Athens University of Economics and Business Adninistration (ASOEE). He occupied all the posts of the hierarchy of the Ministry of Finance, until he became General Taxation Director. He participated in many law - preparing and other committees. He contributed to the enforcement of the VAT in Greece and participated as assessor in committee's works in the E.C. He has written several books and monographs with regard to economic and tax subjects. He is a member of the Economic Chamber of Greece.

The information contained in this report is supplied by ATHEX and by the listed companies. While all reasonable efforts have been taken to ensure the accuracy of the information contained in the report, it cannot be guaranteed. No liability is accepted by ATHEX and/or any listed company. This report does not constitute financial or investment advice.
The present document is property of Athens Exchange S.A. (ATHEX) and the rights over it are protected under the stipulations about intellectual property rights. Copyright © 2012 Athens Exchange S.A.